#### FFW CORP PRESS RELEASE

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FOR IMMEDIATE RELEASE Date: October 25, 2023

#### FFW CORPORATION ANNOUNCES EARNINGS FOR THE QUARTER ENDED SEPTEMBER 30, 2023

**WABASH, INDIANA** - - FFW Corporation (the "Corporation") (OTC PINK: <u>FFWC</u>) (10/24/2023 Close: \$35.60), parent corporation of Crossroads Bank (the "Bank"), announced earnings for the quarter ended September 30, 2023.

For the three months ended September 30, 2023, the Corporation reported net income of \$978,000 or \$0.87 per common share compared to \$1,623,000 or \$1.42 per common share for the three months ended September 30, 2022. Net interest income for the three months ended September 30, 2023 was \$3,645,000 compared to \$4,376,000 for the three months ended September 30, 2022. The provision for credit losses was \$0 for the three months ended September 30, 2023 and \$300,000 for the three months ended September 30, 2022. Total noninterest income was \$928,000 for the three months ended September 30, 2023 compared to \$1,026,000 for the three months ended September 30, 2022. Noninterest expense was \$3,487,000 for the three months ended September 30, 2023 and \$3.191,000 for the three months ended September 30, 2022.

The three months ended September 30, 2023 represented a return on average common equity of 8.87% compared to 13.61% for the three months ended September 30, 2022. The three months ended September 30, 2023 represented a return on average assets of 0.72% compared to 1.21% for the three months ended September 30, 2022.

The allowance for credit losses as a percentage of gross loans receivable was 1.32% at September 30, 2023 compared to 1.23% at June 30, 2023. Nonperforming assets were \$1,845,000 at September 30, 2023 compared to \$2,065,000 at June 30, 2023.

As of September 30, 2023, FFWC's equity-to-assets ratio was 8.10% compared to 8.54% at June 30, 2023. Total assets at September 30, 2023 were \$541,533,000 compared to \$543,245,000 at June 30, 2023. Shareholders' equity was \$43,846,000 at September 30, 2023 compared to \$46,385,000 at June 30, 2023. Crossroads Bank exceeds all applicable regulatory requirements to be considered "well capitalized."

#### Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include expressions such as "expects," "intends," "believes," and "should," which are necessarily statements of belief as to the expected outcomes of future events. Actual results could materially differ from those presented. The Corporation's ability to predict future results involves a number of risks and uncertainties. The Corporation undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this release.

Crossroads Bank is a wholly owned subsidiary of FFW Corporation providing an extensive array of banking services and a wide range of investments and securities products through its main office in Wabash and six Indiana banking centers located in Columbia City, North Manchester, Peru, South Whitley, Syracuse and Warsaw. The Bank also provides leasing services at each of its banking centers. Insurance products are offered through an affiliated company, Insurance 1 Services, Inc. The Corporation's stock is traded on the OTC Markets under the symbol "FFWC." Our website address is <a href="https://www.crossroadsbanking.com">www.crossroadsbanking.com</a>. Crossroads Bank, Member FDIC.

# FFW Corporation Selected Financial Information

## **Consolidated Balance Sheet**

	September 30			June 30	
		2023		2023	
		Unaudited			
Assets Cash and due from financial institutions	¢	6 102 525	¢	9 696 057	
Interest-bearing deposits in other financial institutions	\$	6,102,535 3,260,402	Ф	8,686,057	
Cash and cash equivalents		9,362,937		4,668,889 13,354,946	
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Securities available for sale		105,912,763		110,063,452	
Loans held for sale		84,000		80,000	
Loans receivable, net of allowance for credit losses of \$5,292,801 at					
September 30, 2023 and \$4,852,745 at June 30, 2023		395,751,052		390,544,236	
Federal Home Loan Bank stock, at cost		1,289,700		1,289,700	
Accrued interest receivable		2,752,820		2,648,368	
Premises and equipment, net		8,060,878		8,121,511	
Mortgage servicing rights		1,110,991		1,128,019	
Cash surrender value of life insurance		10,167,345		10,086,476	
Goodwill		1,213,898		1,213,898	
Repossessed Assets		-		109,596	
Other assets		5,827,032		4,604,55	
Total assets	\$	541,533,416	\$	543,244,753	
Liabilities and shareholders' equity Deposits Noninterest-bearing Interest-bearing	\$	56,217,861 431,138,013	\$	53,267,08° 437,700,30°	
Total deposits		487,355,874		490,967,382	
Total doposito		107,000,071		100,001,001	
Borrowings		6,000,000		2,100,000	
Accrued expenses and other liabilities		4,332,013		3,792,808	
Total liabilities		497,687,887		496,860,190	
Shareholders' equity					
Common stock, \$.01 par; 2,000,000 shares authorized;					
Issued: 1,836,328; outstanding: 1,126,607 - September 30, 2023 and					
		40.000		40.00	
1,126,357 - June 30, 2023		18,363		18,363	
Additional paid-in capital		10,195,967		10,150,145	
Retained earnings		59,562,879		59,406,634	
Accumulated other comprehensive income (loss)		(13,333,327)		(10,588,876	
Treasury stock, at cost: 709,721 shares at September 30, 2023 and		(40 500 050)		(40.004.700	
709,971 shares at June 30, 2023		(12,598,353)		(12,601,703	
Total shareholders' equity		43,845,529		46,384,563	
Total liabilities and shareholders' equity	\$	541,533,416	\$	543,244,753	

# FFW Corporation Selected Financial Information

## **Consolidated Statement of Income**

	Т	Three Months Ended September 30				
		2023	2022			
		Unaudited	Unaudited			
Interest and dividend income:						
Loans, including fees	\$	5,031,751 \$	3,869,513			
Taxable securities		489,120	441,825			
Tax exempt securities		423,619	451,630			
Other		57,374	161,572			
Total interest and dividend income		6,001,864	4,924,540			
Interest expense:						
Deposits		2,331,850	548,353			
Borrowings		25,329	-			
Total interest expense		2,357,179	548,353			
Net interest income		3,644,685	4,376,187			
Provision for credit losses		-	300,000			
Net interest income after provision for						
credit losses		3,644,685	4,076,187			
Noninterest income:						
Net gains on sales of loans		21,114	68,146			
Net gains (losses) on sales of REO		(37,006)	11,841			
Commission income		335,449	318,420			
Service charges and fees		245,534	279,430			
Earnings on life insurance		80,869	78,304			
Other		282,309	269,796			
Total noninterest income		928,269	1,025,937			
Noninterest expense:						
Salaries and benefits		1,914,196	1,770,667			
Occupancy and equipment		317,241	307,383			
Professional		121,654	109,251			
Marketing		81,576	93,974			
Deposit insurance premium		67,000	38,000			
Regulatory assessment		10,345	8,090			
Correspondent bank charges		23,941	22,416			
Data processing		450,967	331,142			
Printing, postage and supplies		67,700	77,812			
Expense on life insurance		22,796	22,099			
Contribution expense		9,709	9,501			
Expense on REO		5,822	4,783			
Other		394,473	395,580			
Total noninterest expense		3,487,420	3,190,698			
Income before income taxes		1,085,534	1,911,426			
Income tax expense		107,874	288,387			
Net income	\$	977,660 \$	1,623,039			

## FFW Corporation Selected Financial Information

## **Key Balances and Ratios**

	Three Months Ended September 30			
	2023	2022		
	Unaudited	Unaudited		
Per common share data:				
Earnings	\$0.87	\$1.42		
Diluted earnings	\$0.87	\$1.42		
Dividends paid	\$0.29	\$0.28		
Average shares issued and outstanding	1,126,628	1,140,413		
Shares outstanding end of period	1,126,607	1,130,963		
Supplemental data:				
Net interest margin **	2.75%	3.37%		
Return on average assets ***	0.72%	1.21%		
Return on average common equity ***	8.87%	13.61%		
	September 30	June 30		
	2023	2023		
Nonperforming assets *	\$1,844,964	\$2,065,381		
Repossessed assets	\$0	\$109,596		

<sup>\*</sup> Includes non-accruing loans, accruing loans delinquent more than 90 days and repossessed assets

<sup>\*\*</sup> Yields reflected have not been computed on a tax equivalent basis

<sup>\*\*\*</sup> Annualized