#### FFW CORP PRESS RELEASE

FOR MORE INFORMATION Contact: Kirsten Pendarvis, Treasurer, at (260) 563-3185

FOR IMMEDIATE RELEASE Date: January 26, 2022

#### FFW CORPORATION ANNOUNCES EARNINGS FOR THE QUARTER AND YEAR TO DATE ENDED DECEMBER 31, 2021

**WABASH, INDIANA** - - FFW Corporation (the "Corporation") (OTC PINK: <u>FFWC</u>) (1/25/2022 Close: \$46.95), parent corporation of Crossroads Bank (the "Bank"), announced earnings for the quarter and year to date ended December 31, 2021.

For the three months ended December 31, 2021, the Corporation reported net income of \$1,358,000 or \$1.19 per common share compared to \$1,774,000 or \$1.55 per common share for the three months ended December 31, 2020. Net interest income for the three months ended December 31, 2021 was \$3,780,000 compared to \$3,727,000 for the three months ended December 31, 2020. The provision for loan losses was \$80,000 for the three months ended December 31, 2021 and \$165,000 for the three months ended December 31, 2020. Total noninterest income was \$1,032,000 for the three months ended December 31, 2021 compared to \$1,814,000 for the three months ended December 31, 2020. Noninterest expense was \$3,219,000 for the three months ended December 31, 2021 and \$3,260,000 for the three months ended December 31, 2020.

For the six months ended December 31, 2021, the Corporation reported net income of \$2,828,000 or \$2.47 per common share compared to \$3,521,000 or \$3.08 per common share for the six months ended December 31, 2020. Net interest income for the six months ended December 31, 2021 was \$7,593,000 compared to \$7,434,000 for the six months ended December 31, 2020. The Company recognized a provision for loan losses of \$130,000 for the six months ended December 31, 2021 and \$330,000 for the six months ended December 31, 2020. Total noninterest income was \$2,245,000 for the six months ended December 31, 2021 compared to \$3,795,000 for the six months ended December 31, 2020. Noninterest expense was \$6,427,000 for the six months ended December 31, 2021 and \$6,686,000 for the six months ended December 31, 2020.

The three and six months ended December 31, 2021 represented a return on average common equity of 9.92% and 10.32%, respectively, compared to 13.66% and 13.69% for the three and six month periods ended December 31, 2020. The three and six months ended December 31, 2021 represented a return on average assets of 1.03% and 1.10%, respectively, compared to 1.46% and 1.47%, for the three and six month periods ended December 31, 2020.

The allowance for loan losses as a percentage of gross loans receivable was 1.35% at December 31, 2021 compared to 1.43% at June 30, 2021. Nonperforming assets were \$2,921,000 at December 31, 2021 compared to \$3,242,000 at June 30, 2021.

As of December 31, 2021, FFWC's equity-to-assets ratio was 10.42% compared to 10.89% at June 30, 2021. Total assets at December 31, 2021 were \$521,625,000 compared to \$486,442,000 at June 30, 2021. Shareholders' equity was \$54,332,000 at December 31, 2021 compared to \$52,954,000 at June 30, 2020. Crossroads Bank exceeds all applicable regulatory requirements to be considered "well capitalized."

#### Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include expressions such as "expects," "intends," "believes," and "should," which are necessarily statements of belief as to the expected outcomes of future events. Actual results could materially differ from those presented. The Corporation's ability to predict future results involves a number of risks and uncertainties. The Corporation undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this release.

Crossroads Bank is a wholly owned subsidiary of FFW Corporation providing an extensive array of banking services and a wide range of investments and securities products through its main office in Wabash and twelve Indiana banking centers located in Columbia City, North Manchester, Peru, South Whitley, Syracuse and Warsaw. The Bank also provides leasing services at each of its banking centers. Insurance products are offered through an affiliated company, Insurance 1 Services, Inc. The Corporation's stock is traded on the OTC Markets under the symbol "FFWC." Our website address is <a href="https://www.crossroadsbanking.com">www.crossroadsbanking.com</a>. Crossroads Bank, Member FDIC.

# FFW Corporation Selected Financial Information

## **Consolidated Balance Sheet**

	December 31			June 30		
		2021		2021		
		Unaudited				
Assets						
Cash and due from financial institutions	\$	6,153,813	\$	4,779,188		
Interest-bearing deposits in other financial institutions		64,506,271		51,646,720		
Cash and cash equivalents		70,660,084		56,425,908		
Securities available for sale		114,818,062		116,335,455		
Loans receivable, net of allowance for loan losses of \$4,252,370 at						
December 31, 2021 and \$4,168,689 at June 30, 2021		310,761,100		285,643,064		
Loans held for sale		54,501		2,613,987		
Federal Home Loan Bank stock, at cost		1,462,500		1,462,500		
Accrued interest receivable		2,087,995		2,131,744		
Premises and equipment, net		8,717,373		8,949,842		
Mortgage servicing rights		1,033,145		1,011,046		
Cash surrender value of life insurance		9,613,392		9,459,746		
Goodwill		1,213,898		1,213,898		
Repossessed Assets		58,953		148,621		
Other assets		1,143,749		1,045,876		
Total assets	\$	521,624,752	\$	486,441,687		
Deposits Noninterest-bearing	\$	50,431,524	\$	49,510,375		
Interest-bearing		412,858,678	•	380,084,790		
Total deposits		463,290,202		429,595,165		
Accrued expenses and other liabilities		4,002,546		3,892,719		
Total liabilities		467,292,748		433,487,884		
Shareholders' equity Common stock, \$.01 par; 2,000,000 shares authorized; Issued: 1,836,328; outstanding: 1,143,377 - December 31, 2021 and						
1,141,190 - June 30, 2021		18,363		18,363		
Additional paid-in capital		9,834,406		9,809,754		
Retained earnings		54,085,891		51,852,194		
Accumulated other comprehensive income		2,220,454		3,058,832		
Treasury stock, at cost: 692,951 shares at December 31, 2021 and 695,138						
shares at June 30, 2021		(11,827,110)		(11,785,340)		
Total shareholders' equity		54,332,004		52,953,803		
Total liabilities and shareholders' equity	\$	521,624,752	\$	486,441,687		

## FFW Corporation Selected Financial Information

## **Consolidated Statement of Income**

	Three Months Ended December 31			Six Months Ended December 31			
	2021		2020	7	2021	202	0
	 Unaudited		Unaudited		Unaudited	Unaud	ited
Interest and dividend income:							
Loans, including fees	\$ 3,362,773	\$	3,559,989	\$	6,755,289 \$		7,164,305
Taxable securities	331,914		321,319		686,485		654,512
Tax exempt securities	407,372		417,657		821,630		789,928
Other	25,096		9,728		43,849		17,509
Total interest and dividend income	4,127,155		4,308,693		8,307,253		8,626,254
Interest expense:							
Deposits	347,651		581,261		714,322		1,192,646
Borrowings	1		-		1		-
Total interest expense	347,652		581,261		714,323		1,192,646
Net interest income	3,779,503		3,727,432		7,592,930		7,433,608
Provision for loan losses	80,000		165,000		130,000		330,000
Net interest income after provision for							
loan losses	3,699,503		3,562,432		7,462,930	•	7,103,608
Noninterest income:							
Net gains on sales of securities	-		-		-		98,467
Net gains on sales of loans	72,163		1,013,356		354,826		2,208,842
Net gains (losses) on fixed assets	10,250		9,204		10,250		9,204
Net gains (losses) on sales of REO	13,770		-		6,754		(6,535)
Commission income	313,632		281,325		636,236		571,403
Service charges and fees	246,442		199,419		509,672		294,838
Earnings on life insurance	77,282		75,379		153,647		149,820
Other	298,788		235,103		574,096		469,446
Total noninterest income	1,032,327		1,813,786		2,245,481	;	3,795,485
Noninterest expense:							
Salaries and benefits	1,778,904		1,714,403		3,491,114	;	3,475,467
Occupancy and equipment	320,454		321,365		646,470		664,459
Professional	106,231		92,608		225,150		153,194
Marketing	105,686		108,652		218,054		222,593
Deposit insurance premium	33,000		33,000		66,000		66,000
Regulatory assessment	9,360		9,301		18,720		18,602
Correspondent bank charges	19,186		17,146		38,710		34,663
Data processing	413,164		400,688		832,436		821,270
Printing, postage and supplies	75,994		72,084		148,278		167,496
Expense on life insurance	21,332		15,849		42,764		31,698
Contribution expense	10,513		11,887		31,527		27,275
Expense on REO	4,961		3,258		1,025		8,039
Other	319,979		459,435		667,017		994,748
Total noninterest expense	3,218,764		3,259,676		6,427,265		6,685,504
Income before income taxes	1,513,066		2,116,542		3,281,146	•	4,213,589
Income tax expense	155,358		342,970		452,894		692,487
Net income	\$ 1,357,708	\$	1,773,572	\$	2,828,252 \$	,	3,521,102

## FFW Corporation Selected Financial Information

## **Key Balances and Ratios**

	Three Months Ended December 31		Six Months Ended December 31		
	2021	2020	2021	2020	
	Unaudited	Unaudited	Unaudited	Unaudited	
Per common share data:					
Earnings	\$1.19	\$1.55	\$2.47	\$3.08	
Diluted earnings	\$1.19	\$1.55	\$2.47	\$3.08	
Dividends paid	\$0.26	\$0.25	\$0.52	\$0.50	
Average shares issued and outstanding	1,143,377	1,142,690	1,144,291	1,142,690	
Shares outstanding end of period	1,143,377	1,142,690	1,143,377	1,142,690	
Supplemental data:					
Net interest margin **	3.07%	3.30%	3.15%	3.34%	
Return on average assets ***	1.03%	1.46%	1.10%	1.47%	
Return on average common equity ***	9.92%	13.66%	10.32%	13.69%	
	December 31	June 30			
	2021	2021			
Nonperforming assets *	\$2,920,997	\$3,241,581			
Repossessed assets	\$58,953	\$148 621			

<sup>\*</sup> Includes non-accruing loans, accruing loans delinquent more than 90 days and repossessed assets

<sup>\*\*</sup> Yields reflected have not been computed on a tax equivalent basis

<sup>\*\*\*</sup> Annualized